

## Message Text

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ORIGIN EB-08

INFO OCT-01 AF-10 ISO-00 CAB-02 CIAE-00 COME-00  
DODE-00 DOTE-00 INR-07 NSAE-00 FAA-00 PA-01 PRS-01  
USIA-06 L-03 OMB-01 TRSE-00 SIG-01 /041 R

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DRAFTED BY EB/AN:ARIMAS/FMURPHY:BA  
APPROVED BY EB/AN:RABROWN  
AF/W:TSMITH

-----095662 292100Z /63

P R 291736Z SEP 77  
FM SECSTATE WASHDC  
TO AMEMBASSY DAKAR PRIORITY  
AMEMBASSY MONROVIA PRIORITY  
AMEMBASSY ABIDJAN PRIORITY  
AMEMBASSY ACCRA PRIORITY  
AMEMBASSY LAGOS PRIORITY  
AMEMBASSY KINSHASA PRIORITY  
AMEMBASSY NAIROBI PRIORITY  
INFO AMEMBASSY COTONOU  
AMCONSUL DOUALA  
AMEMBASSY LIBREVILLE  
AMEMBASSY DAR ES SALAAM  
AMCONSUL JOHANNESBURG  
AMEMBASSY YAOUNDE

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E.O. 11652: N/A  
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TAGS: EAIR

SUBJECT: CIVAIR: PROGRAM FOR IMPROVED AIR SERVICE BETWEEN  
AMERICA AND SUBSAHARA AFRICA

1. SUMMARY: FOLLOWING SUMMARIZES PAN AM ANNOUNCEMENT  
REGARDING SWITCH FROM 707 TO 747 SERVICE TO AFRICA. FINAL  
PARA REQUESTS ACTION POSTS TO SUPPORT AND ASSIST PAN AM

IN EXPLAINING CHANGES TO HOST GOVERNMENTS. END SUMMARY.

2. IN OCTOBER 1978, PAN AMERICAN INTENDS TO CONVERT ALL ITS SUBSAHARA (EXCEPT JOHANNESBURG) SERVICES FROM NARROW BODIED TO WIDE BODIED AIRCRAFT (B-747). THE CHANGES WILL IMPROVE THE QUALITY OF SERVICE, INCLUDING AN INCREASED AVAILABILITY OF SPACE FOR DIRECT PASSENGERS, BETWEEN THAT REGION AND THE US. IT HAS IMPORTANT ECONOMIC IMPLICATIONS FOR PAN AMERICAN. IT INTRODUCES THE MOST EFFICIENT AIRCRAFT AVAILABLE FOR SERVICE BETWEEN THE US AND AFRICA. SINCE THE SUCCESS OF THE PROGRAM DEPENDS ON THE COLLECTIVE LANDING RIGHTS AVAILABLE IN THE AREA, EACH OF THE STATES IN THE AREA HAS AN IMPORTANCE THAT EXTENDS BEYOND A NARROWLY CONSTRUED BILATERAL AVIATION CONTEXT. THE DEPT AND THE CAB HAVE CAREFULLY EVALUATED THE PROGRAM AND BELIEVED IT SHOULD BE SUPPORTED BY THE USG. SINCE AIR TRANSPORTATION DEVELOPMENT BETWEEN THE UNITED STATES AND

THE AREA HAS SOMETIMES BEEN HINDERED BY INADEQUATE LANDING RIGHTS FOR PAN AMERICAN, WE REQUEST ALL POSTS ACQUAINT THEIR HOST GOVERNMENTS WITH THE PROGRAM AND TO ELICIT THEIR ACCEPTANCE OF ANY REQUIRED CHANGES TO PAN AMERICAN'S AUTHORIZATION.

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3. EXCEPT FOR THE ONCE WEEKLY AIR AFRIQUE SERVICE AND THE PLANS OF NIGERIA TO INTRODUCE ITS OWN SERVICE TO THE US, THE AFFECTED COUNTRIES DO NOT HAVE PALPABLE PLANS FOR PASSENGER SERVICE TO THE U.S. AND HAVE BEEN INCLINED TO MAKE DEMANDS THAT CONFRONT IMPORTANT U.S. AVIATION OBJECTIVES, E.G. DEMANDS FOR POOLING, UNECONOMIC ROUTES, CAPACITY PREDETERMINATION, AND DIVISION OF MARKETS. THESE DEMANDS SEEM TO BE RELATED TO THEIR DESIRE TO DIRECT TRAFFIC TO ROUTINGS VIA EUROPE IN WHICH THEIR AIRLINES PARTICIPATE AND WILL CONTINUE TO PARTICIPATE UNTIL THEY ARE READY FOR DIRECT US OPERATION.

4. A CIVIL AVIATION NEGOTIATING TEAM WILL BE IN SENEGAL, LIBERIA, IVORY COAST AND NIGERIA DURING LATE OCTOBER AND EARLY NOVEMBER. WHETHER THE TEAM CAN REACH UNDERSTANDINGS WITH THESE COUNTRIES WILL REST ON THE DEMANDS MADE BY THE RESPECTIVE COUNTRIES. HOWEVER, SINCE THE SUCCESS OF THE WIDE BODIED PROGRAM DEPENDS ON THE TOTALITY OF THE LANDING RIGHTS AVAILABLE, IT CANNOT HINGE ON THE NEGOTIATING RESULTS REACHED WITH ANY SINGLE COUNTRY. THEREFORE, EACH COUNTRY SHOULD BE ASKED TO ACCEPT THE PROGRAM ON ITS OWN MERITS APART FROM OTHER BILATERAL CIVIL AIR ISSUES.

5. THE PROGRAM REQUIRES EXTENSIVE TRAINING OF AFRICAN PERSONNEL AWAY FROM THEIR HOME BASE, PURCHASE AND DEPLOYMENT OF SUPPORT EQUIPMENT AND NUMEROUS OPERATIONAL AND PROMOTIONAL CHANGES. IT REDUCES FROM SIX TO THREE WEEKLY COMBINATION SERVICES TO AFRICA AND REDUCES THE NUMBER OF STOPS OF EACH SERVICE. IT ELIMINATES SERVICE AT COTONOU, DOUALA, LIBREVILLE AND DAR ES SALAAM AND AS AT PRESENT, DOES NOT SERVE JOHANNESBURG THROUGH AFRICAN POINTS. THE SCHEDULE CALLS FOR:

(EASTBOUND)

FLT 186 MONDAYS FROM NYC, TUESDAY AT DAKAR, ROBERTS FIELD, LIMITED OFFICIAL USE

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ABIDJAN, LAGOS, NAIROBI

FLT 184 WEDNESDAY FROM NYC, THURSDAY AT ROBERTS FIELD, ACCRA, LAGOS

FTL 188 FRIDAYS FROM NYC, SATURDAY AT DAKAR, ROBERTS FIELD, LAGOS, KINSHASA, NAIROBI

(WESTBOUND)

FLT 189 SUNDAYS FROM NAIROBI, KINSHASA, LAGOS, ROBERTS FIELD AND MONDAY AT DAKAR AND NYC

FLT 187 WEDNESDAYS FROM NAIROBI, LAGOS, ABIDJAN, ROBERTS FIELD, AND THURSDAY AT DAKAR AND NYC

FLT 185 THURSDAYS FROM ACCRA, LAGOS, ROBERTS FIELD AND FRIDAY AT NYC

6. ACTION REQUESTED: ACTION POSTS SHOULD CONSULT WITH LOCAL PAA REPRESENTATIVE TO ASCERTAIN WHAT PLANS PAA HAS TO BRING PROPOSED CHANGES TO ATTENTION HOST GOVERNMENT. APPROPRIATE EMBASSY OFFICER SHOULD ACCOMPANY AND OTHERWISE SUPPORT PAA REP IN ANY MEETINGS WITH HOST GOVERNMENT DIRECTOR CIVIL AVIATION, MINISTER TRANSPORT, ETC. WHILE PAA SHOULD TAKE LEAD IN APPROACHES, IT SHOULD BE MADE CLEAR TO RESPONSIBLE POLITICAL LEVEL OFFICIALS THAT USG SUPPORTS PAA'S SCHEDULE CHANGES AND CONVERSION TO WIDE BODY AIRCRAFT.

7. FOR INFO ADDRESSEES: AS PAA PLANS DISCONTINUE SERVICE TO COTONOU, DOUALA, LIBREVILLE, AND DAR ES SALAAM, POSTS SHOULD MEET WITH PAA REPRESENTATIVES TO DISCUSS IMPACT SUCH TERMINATIONS MAY HAVE ON LOCAL ECONOMY OR ON BILATERAL RELATIONS. LOCAL PAA REP SHOULD KEEP POST INFORMED AS TO DISCUSSIONS WITH HOST GOVERNMENT ON TERMINATION OF SERVICES.

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8. WOULD APPRECIATE ANY COMMENTS FROM POSTS RE SUBSTANCE  
AND APPROACH OUTLINED ABOVE.

CHRISTOPHER

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## Message Attributes

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Margaret P. Grafeld  
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EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009